

City Cloud Service Provider Program - Overview

City Cloud service provider program enables our service providers to maximize the return for customers by offering rich solutions and consulting services based on City Cloud hosting. It allows users of City Cloud to easily find the right partner for projects already hosted on City Cloud or about to be. Our service providers can offer our customers a complete solution with unparalleled scalability whether it is integration or software development.

Program benefits include

- Marketing including being listed in our provider list where over one thousand existing customers will reach you
- Add applications to City Clouds app store (currently requires City Cloud approval)
- Case studies
- Improve customer satisfaction by having quick access to professional cloud computing services and APIs
- Dedicated technical support (second level)
- Use of logos and other marketing material
- No fees or minimum commitments to participate
- Full access to use and sell the Online backup solutions (onlinebackup.io)

Qualifications to join

In order to qualify for the service provider program there are only a few requirements.

- Fit in one of our three categories of companies.
 - Software developer
 - System integrator
 - General IT-consulting
- Plan to use City Cloud extensively for customers
- Use or plan to use City Cloud internally
- In good financial standing with City Network.

If you answer yes to one or more of the questions below you will have great use of being part of the service provider program.

- Are you a consulting software development company?
- Are you a consulting system integration company?
- Do you have a product that relies on Software as a Service? Or can be a service hosted on City Cloud?
- Do you wish to gain access to the customers of City Cloud and offer your services?
- Do you develop services that are hosted?
- Would your customers benefit from having access to cloud services?